



## For complete content freedom

Delivering the whole range of enterprise content management solutions – from full electronic document and records management, knowledge management and web content management through to scanning technologies and services, business process management and collaboration systems

ECM Solutions, from Kainos, is a specialist technology solutions and service provider, dedicated to delivering compliant EDRM solutions, relieving content bottlenecks, accelerating workflow and enabling flexible collaboration for organisations across a broad range of industry sectors

With in-depth experience in deploying advanced ECM solutions, particularly built around the powerful capabilities of Autonomy and Microsoft SharePoint, our highly skilled specialists bring order to even the most disjointed operations, by consolidating diverse content resources so they can be harnessed more effectively



Autonomy  
Microsoft  
SharePoint

ECM Solutions from Kainos has specialised in ECM and EDRM projects for over 10 years. We have official public sector approval, being one of just a handful of suppliers on the OGC Buying Solutions Framework for EDRM solutions, as well as the Buying Solutions Digital Continuity Framework.

Featuring an Autonomy Centre of Excellence and the Microsoft SharePoint Practice, along with the ability to field a broad range of complementary solutions and services, ECM Solutions from Kainos offers complete delivery and implementation of EDRM, WCM, workflow/BPM, knowledge management, scanning and collaborative technologies, freeing businesses from the frustrations of poor content access.

To date, we have implemented over 50 solutions using Autonomy and Microsoft SharePoint. These typically incorporate search, web content management, workflow, scanning, case management, integration with other systems and data migrations, in addition to EDRMS.

Our ECM Solutions practitioners boast a wealth and depth of knowledge and experience that's hard to match. All are degree-educated and comprehensively trained, with a strong understanding of business enriched by in-depth, long-standing customer relationships.

# At a glance:

## ECM Solutions means:

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- Complete, one-stop access to everything from simple product licences to complete implementation and delivery of comprehensive end-to-end ECM solutions. We also provide change management consultancy, requirements analysis, sourcing, implementation, training and post-sales services
- Access to highly skilled, authorised Autonomy and SharePoint experts and resources, as well as a wide range of complementary technologies through strategic partnerships with suppliers such as K2 and Kofax
- Official Government approval via the OGC Buying Solutions Frameworks for EDRM and Digital Continuity
- Real results, no matter how complex the requirements, as evidenced by prestigious clients include award-winning Havant Borough Council, the Home Office, the Parliamentary & Health Services Ombudsman, the Audit Commission, New Forest District Council, the NSPCC and the Ipswich Hospital NHS Trust
- Complete end-to-end ECM solutions including EDRM, scanning, workflow and enterprise search, based around Autonomy technologies
- Expert professional services across a wide spectrum of Autonomy products. We provide these services to Autonomy's own customers too, being a preferred implementation partner for Autonomy solutions in the UK
- End-to-end solution support for customers who have deployed Autonomy technology as part of a broader solution
- Training on Autonomy solutions

## About our Autonomy Centre of Excellence

ECM Solutions from Kainos enjoys a uniquely close relationship with Autonomy. It was Kainos which originally developed the Meridio EDRM product now part of the Autonomy RM solution. Building on this experience, Kainos is fast becoming the largest and most successful Autonomy EDRM practice in Europe.

## We provide:

- Access to the full spectrum of Autonomy products and technologies, including Autonomy IDOL
- All of our SharePoint consultants and developers have MCTS certifications for configuring and customising the latest releases of SharePoint
- We are an approved supplier for the SharePoint Deployment Planning Services (SDPS) programme, giving access to a wealth of resources from Microsoft to ensure best practice in SharePoint upgrades and deployments
- We have implemented SharePoint solutions for customers such as the NSPCC, Translink, Dublin City Council, C2K and Northern Ireland Tourist Board.

*"Kainos ECM Solutions had obvious depth of experience in implementation, and added real value around the issues associated with change management. We perceived a real passion for the solution and a depth of knowledge that really stood out. We had a good feeling about them right from the start."* Ken Connolly, Head of ICT Services, New Forest District Council

## Why ECM Solutions from Kainos?

- **Our track record.** Backed by Kainos's 25 years of IT and consulting experience, and over 10 years' focus specifically in EDRM, we have an enviable track record of delivering successful ECM solutions on time and within budget to organisations ranging from the Audit Commission and Parliamentary & Health Services Ombudsman to numerous local authorities and NHS Trusts.
- **Our strategic focus.** We are a dedicated enterprise content management business unit with a sizeable number of specialist ECM consultants. We actively participate in several EDRM working groups throughout the UK, bringing substantial thought leadership and experience to the table, and fielding best practice from deployments across multiple business sectors.
- **Our deep technology skills.** Being tightly focused as a business, and closely aligned to leading suppliers, most notably Autonomy and Microsoft, we deploy solutions that deliver real results, with speed.
- **Our low-risk, proven approach.** Our reputable model office approach to ECM projects is designed to identify quick wins, providing benefits realisation early in the project lifecycle.
- **Our focus on quality.** Our ISO 9001 and 20000 accredited Quality and Service Management System ensures project compliance against mature processes and our project management methodology is firmly centred on Prince 2. We have a dedicated support services business unit supporting over 60 business-critical solutions using mature ITIL aligned processes.
- **Our cost-effective delivery model.** Our chosen business model offers superior value for money, combining highly specialist skills with a near-shore approach to delivery.

## About Kainos

Kainos®, the IT consulting company, specialises in the deployment and integration of Enterprise Content Management (ECM), Electronic Document Management (EDM), Workflow and Collaborative technologies.

Headquartered in Belfast with offices in London, Dublin and Gdansk, Kainos was founded in 1986 and employs over 260 consultants. The company's four business units, Evolve® Healthcare, Causeway Applications Management, ECM Solutions and Systems Integration deliver and support business applications for customers across a diverse range of business areas.

These global and local organisations rely on Kainos' solutions and services to manage, underpin and improve their businesses and include the NSPCC, Home Office, Department for Transport, Bank of Ireland, Aviva and the Information Commissioners Office.

More at [www.kainos.com](http://www.kainos.com)



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*"Kainos has an in-depth knowledge of SharePoint 2010, a strong project management discipline, and a wealth of experience in the public sector, which makes them ideally placed for this project. They also conducted a comprehensive workshop at the outset, to ensure that everyone was clear on the requirements and the brief from the start."* Louise Kearney, Director of Organisational Development, Northern Ireland Tourist Board

