

## Digital Delivered

Real transformation. From real people. For real life.

#### Driving digital transformation from the ground up

We don't just talk technology, we work collaboratively with our customers in the private sector, healthcare and government organisations to build a digital-first mindset. We'll help deliver a truly self-sufficient, future-flexing digital capability that provides real value - for you and your end users.

See for yourself...

## **Enabling real transformation**

Our approach goes beyond simply transforming legacy technology – to adding real long term value.

We think and deliver far beyond the technology...

- Immersing ourselves into our customers' teams, understanding the people, thinking and culture
- Driving organisational change from the ground up
- Solving the biggest, most complex digital problems
- Delivering smarter, faster, better user services
- Culminating in practical, workable, solutions

**MORE THAN** 

OF THE UK'S HIGHEST PROFILE DIGITAL PROJECTS **DELIVERED IN JUST** 

4 YEARS

### **OVER 30 YEARS**



DELIVERING REAL-WORLD **SOLUTIONS** TO REAL-LIFE CHALLENGES





# Delivered by real people

"Kainos has helped us to make significant changes across our digital teams by working closely alongside us as coaches... Kainos' work has greatly supported us on our journey to transform The National Archives into a digital-led organisation.."

Alison Webster, Head of Strategic Projects, The National Archives

"My team were hugely impressed by the breadth and depth of knowledge from the Kainos Big Data team. We got great value from our investment." Martin Peters, Head of Analytics, DoneDeal



PFOPI F



**EVERY YEAR** 



**PROFESSIONALS** 

**93**%

RATE



PER YEAR

11,400

Working with Kainos means

experts in the business:

working with the most talented

to work with passion, drive and commitment to help meet and surpass our customers' goals · We seek out, hire and nurture

Our staff are fully empowered

- the very best talent both within Kainos and for our customers Our people are passionate about
- understanding your organisation and its needs at the most granular level · We enable customers to build
- a self-sufficient in-house digital capability · You benefit from one team.
- with unlimited support • It all adds up to a closer partnership, greater organisational insight, and faster, better results

and outcomes



PER YEAR, 8 DAYS PER PERSON



**TIMES TOP 100** EMPLOYER LIST

To solve real-world challenges

IMPACTED

**CITIZENS POSITIVELY** 



**CENTRAL AND DEVOLVED GOVERNMENT DEPARTMENTS** 

**AND AGENCIES** 

**PARTNERSHIPS** 

**TRUSTED** 

WITH

**BANK OF IRELAND DRIVES EFFICIENCIES IN SALES AND** 

MARKETING, **SEEING** 

**MORE MARKET** 

**SHARE** 

10% 20% **LOWER COSTS** 

of executing real-life, practical solutions that solve real-world challenges. Our user-centred approach means real people are the focus of everything we do.

We've built a

healthy track record

**FOREIGN IMPROVES** 7,500 EMPLOYEES ACROSS 30 COUNTRIES WITH 25% LESS HR SPEND

FOR A GLOBAL **INSURANCE** 

**COST REDUCTION** 

**PROVIDER** 

**790,000** SUBSCRIBERS



TO THE DVSA'S **NEW MOT** REMINDER SERVICE £3 MILLION

PATIENT DETAILS NOW ONLINE FOR ASHFORD AND ST PETER'S HOSPITALS, **ENABLING BETTER CARE** FOR PATIENTS.

Discover real transformation. From real people. For real life. Call +44 28 9057 1100 to talk through your requirement

with one of our experts, or request an appointment.

www.kainos.com/digital-delivered







